

# Implenia plans and builds for life. With pleasure.

6.1

Order book

1.7

Revenue CHF billion

**607** 

Equity
CHF million

9,654

**Employees** 



Integral to Global Reporting Initiative "GRI G4"

5

Home markets

Switzerland Germany Austria Norway Sweden



# Working together as "One Company" through four business segments



**Development** 



**Switzerland** 



**Infrastructure** 



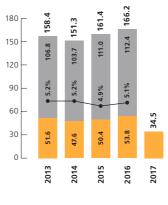
**International** 

#### **Production output** (in CHF million) 4,000 \_ 3,288 3,320 3,087 3,500 3,000 1,850 1,731 1,783 2,500 1,586 1,756 2,000 1,500 1,000 1,589 1,505 1,501 500



### **EBITDA**





Margin (in %)

2nd half-year

1st half-year

Consolidated key figures

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	2017	2016	ΔΙ	ike for like <sup>2</sup>
	CHF 1,000	CHF 1,000		
Consolidated revenue	1,692,020	1,564,604	8.1%	8.7%
EBIT Business Units excl. PPA <sup>1</sup>	121	31,501	(99.6%)	(99.5%)
EBIT Business Units <sup>1</sup>	(10,410)	25,887	(140.2%)	(140.8%)
Operating income	(9,609)	19,479	(149.3%)	(150.2%)
Consolidated profit	(11,899)	9,154	(230.0%)	(231.8%)
EBITDA	34,476	53,810	(35.9%)	(35.5%)
Free cash flow	(52,859)	(145,594)	63.7%	64.5%
Net cash position (as at 30.6.)	276,544	201,756	37.1%	37.0%
Equity (as at 30.6.)	606,560	598,106	1.4%	1.6%
Order book (as at 30.6.)	6,077,418	5,202,735	16.8%	16.8%
Production output	1,756,389	1,588,508	10.6%	11.2%
Headcount (FTE; as at 30.6.)	9,324	8,179	14.0%	

<sup>1</sup> Previous year restated, see page 46, note 5

<sup>2</sup> Foreign currency adjusted

# **Challenging start for Implenia**

The integration of Bilfinger Hochbau played a prominent role in the first half of 2017. It took Implenia another step further in its internationalisation plans, helping it achieve critical mass in Europe's largest construction market. In Norway, the good operational momentum at the start of the year fell away again, prompting Implenia to make a valuation adjustment on its Norwegian project portfolio. In Switzerland, the Supreme Court referred the work payment claim at the centre of the Letzigrund case back to the lower court without a substantive ruling. In the light of this and the current situation, the Group decided to take proactive steps to reduce the financial uncertainty. In addition, optimisation measures to strengthen Swiss regional business were accelerated. After making these adjustments, the interim results came in below the previous year's. However, the home markets continue to offer clear growth opportunities, while order books are at a record level. The Group has confirmed its medium-term objectives.

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# Half-Year Report 2017

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# **Dear Shareholders**

Implenia continued to invest in the future during the first six months of 2017, with the integration of Bilfinger Hochbau playing a central role. The Group also continued to work hard in other areas, investing substantial resources in digitalisation, Building Information Modelling (BIM) and Operational Excellence. Implenia's results for the first half of 2017 are down on the previous year because of adjustments to the project portfolio in Norway, and claims relating to the ongoing court case about the Letzigrund Stadium. In addition, the optimisation measures initiated in Swiss regional business were accelerated. The steps needed to strengthen operational performance in Norway have been taken. The other Business Units are on track and have posted good to very good results for the first six months. The home markets continue to offer excellent growth opportunities, while order books are at a record level. Implenia is therefore confident about the months ahead, and beyond. The mediumterm targets are unchanged.

## Position in Germany strengthened for the long term

With the integration of Bilfinger Hochbau we have continued the Group's internationalisation; we are now one of the leading building construction specialists in Germany. Thanks to the additional expertise in niche areas like construction site logistics, cold storage construction and façade technology, Implenia can offer its customers a comprehensive range of services. Such specialisation, allied to our strengthened capabilities, will have a positive impact on our market potential in Germany and help increase market penetration still further.

# **Investments in IT and digitalisation**

We also invested substantially in digitalisation and IT during the period under review. For example, Implenia is now working with RIB iTWO on Building Information Modelling (BIM); the solution is initially being rolled out in Business Unit Buildings. As part of our digitalisation strategy, we also launched the "Kairos" project. Over the coming years this will see us supporting operational units throughout the Group with a modern digital solution, while also harmonising the ERP system across the whole Group in parallel. The aim is to provide a uniform, integrated basis for the Group's further digitalisation.

### **Upheaval in Norway**

The CEO of Implenia Norge, Stig Ingar Evje, has been missing since the spring. This event caused great consternation and uncertainty in our Norwegian organisation, bogging down the very positive operational momentum seen at the start of the year. The improvements starting to show in various projects could not, therefore, be realised as planned. Because of this changed situation, we made CHF 15 million of adjustments to the Norwegian project portfolio.

Tone Bachke, previously CFO of Implenia Norge, who as interim CEO assumed responsibility for the local organisation, is now taking over definitively and with immediate effect as Head of the Business Unit. This puts down a clear and quick marker of a return to continuity. We would like to thank Tone Bachke for taking on the role, and we are sure she will steer the organisation back onto a successful course.

# **Creating clarity in the Letzigrund case**

In Switzerland, the Supreme Court referred the central work payment claim in the Letzigrund case back to the lower court without a substantive ruling. In response to the latest developments, the Board of Directors and Management decided – despite the ongoing court case – to reduce the financial uncertainty by making a significant balance sheet adjustment.

Further changes have been caused by accelerated optimisation measures at Roadbuilding and Civil Works in German-speaking Switzerland. At the start of the year we brought our Roadbuilding and Civil Works business in Switzerland under one roof and transferred overall management to the former Head of Regional Business, André Métral. Measures have been initiated to strengthen our regional business, management structures have been simplified, and adjustments made to regional capacities. The effects of these steps will become apparent next year. The adjustments made in the Switzerland Segment amount to around CHF 20 million in total.

### **Adjustments hamper results**

Implenia put in a good performance in the first half of 2017 in terms of revenue, which rose from CHF 1,565 million in the equivalent period of last year to CHF 1,692 million. The consolidation effect from the acquisition of Bilfinger Hochbau accounted for CHF 152 million of this increase.

The adjustments mentioned above had a negative impact on our results. At the EBITDA level, Implenia listed CHF 34.5 million, compared with CHF 53.8 million in the previous year. If amortisation costs for the intangible assets acquired through the takeover of Bilfinger Construction and Bilfinger Hochbau (PPA) are excluded, EBIT Business Units came to CHF 0.1 million. The figure for the equivalent period of the previous year was CHF 31.5 million (restated).

Consolidated profit came to CHF –11.9 million (previous year CHF 9.2 million). Excluding the adjustments resulting from the revaluation of the Norwegian project portfolio, the reassessment of the Letzigrund case, and the acceleration of optimisation measures in Swiss regional business, consolidated profit came to CHF 15.8 million.

Free cash flow before acquisitions, which is seasonally negative, improved during the period under review by CHF 77.0 million, from CHF –143.5 million to CHF –66.5 million. This clear increase over the previous year was the result of significantly improved management of net working capital. Implenia is therefore confident about free cash flow for the full 2017 financial year.

The Group's underlying operating performance is positive. Our home markets offer great growth opportunities, and Implenia is well positioned to exploit this potential in future.

Our order books saw very healthy growth: the order backlog as at end-June 2017 stood at CHF 6,077 million, significantly higher than the year-back figure of CHF 5,203 million. The consolidation effect from the acquisition of Bilfinger Hochbau contributed CHF 535 million of this.

### **Other Business Units on track**

Results at the Development Segment matched the previous year's record level. The segment's activities are still concentrated mainly in the Zurich region and along Lake Geneva (the "Arc Lémanique"). Its full project pipeline gives us confidence about future growth.

Within the Switzerland Segment, Buildings performed impressively once again, with a clear improvement in operating income. It almost achieved the target EBIT margin of 2.5 percent, and its good result is evidence of the sustained turnaround of our GC/TC business. Business volumes in the Switzerland Segment were slightly down on the previous year, but the very good result listed by Buildings shows that we have continued to improve profit quality.

The Infrastructure Segment also performed well, matching expectations for the period under review. Despite slightly lower volumes, Foundation Engineering in particular reported good results at around the year-back level. In Infrastructure Construction, too, we have deliberately focused on strict price discipline. Earnings were pulled back slightly in the first six months by high calculation costs and external delays on major projects, but across the full course of the projects these interruptions will have barely any effect on project results.

Apart from Norway, the International Segment made a by far better start to the year than in 2016. This is especially true for our organisation in Sweden and for Implenia Construction in Germany. The new building construction projects we have won in Germany show great potential. For the second half of the year, we expect the International Segment to make a much stronger overall contribution to earnings than in 2016.

The substantial investments in the future described at the start of this report are having a significant influence on the Holding/Miscellaneous segment. The second half of the year will see an intensified focus on the Group's "operational fitness".

### **Medium-term targets confirmed**

In the light of the adjustments detailed above, we expect EBIT for the whole of the current financial year to reach just under CHF 100 million. We remain confident about our Group's onward development. Our home markets are intact, while order books are at a record level. Efforts to improve our entrepreneurial fitness will continue, and we are confident that we will be able to exploit the Group's potential even more effectively in the future. We are sticking to our new medium-term targets: top-line volume of around CHF 5 billion and an EBITDA margin of between 5.25 and 5.75 percent.

### **Thanks**

On behalf of the Board of Directors and the Group Executive Board, we would like to thank our employees for their hard work in the first half of 2017. Many of them have put in a very special effort to ensure the success of the Bilfinger Hochbau integration. We specifically want to acknowledge this exceptional dedication to the future of our Group. Thanks also to our customers for the trust they have placed in us, and of course to you, our valued shareholders, for your confidence and for your continued support for Implenia.

Hans Ulrich Meister
Chairman of the Board of Directors

Anton Affentranger CEO

# Strong position in the biggest construction market in Europe

At a stroke, the integration of Bilfinger Hochbau has significantly expanded Implenia's offering in the German market and given it the critical size needed to increase its involvement in complex building construction projects. As a result, the Group is now one of the leading providers of construction services in Europe's largest construction market. This accords perfectly with Implenia's goal of internationalising the Group, as well as broadening its base for long-term profitable growth.

#### Vision



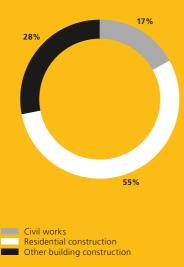
Within the dynamic environment of the construction industry, our clear vision provides us with a map for the Group's long-term, sustainable development. With innovative solutions and a genuine passion for construction, Implenia is helping shape Switzerland and Europe of tomorrow.

#### Values



Realising this vision requires everyone who works for the Group to share the same core values. Implenia has formulated a set of principles for itself and its workforce that permeates the corporate culture and helps steer the thoughts and actions of all employees right across the Group. These principles are the foundation of our success and serve as Implenia's constitution.

### Total market of approx. EUR 300 bn



### **Exploiting strengths – realising opportunities**

Germany offers great potential. Its market is notable for its healthy finances and attractive economic conditions. Germany's construction sector generates around EUR 300 billion of sales every year. The public sector is currently planning extensive investments in roads and infrastructure, which will have a beneficial effect on the market potential of the Group's sectoral and regional business. The volume of investment for repairing bridges has been doubled, for example, while Deutsche Bahn has increased its capital spending plans by a third. At the same time, the German building construction market is benefiting from the country's strong overall economic growth, which is allowing corporate Germany to invest in its future.

# **Implenia Buildings Germany**

The integration of Bilfinger Hochbau has turned Implenia into one of the leading building construction specialists in Germany. With additional expertise in niche areas like construction site logistics, cold storage construction and façade technology, the Group can offer its customers a comprehensive range of services. Such specialisation, allied to our expertise in the application of digital solutions such as Building Information Modelling (BIM), will have a positive impact on our market potential in Germany and increase Implenia's market penetration still further.

### **Implenia Construction Germany**

The Group has had a broad-based regional business ever since the acquisition of Bilfinger Construction, putting Implenia close to its customers and to the market. Thanks to their regional focus, the various companies within Implenia Construction Germany are doing an increasing amount of work on smaller projects throughout Germany and over the border in neighbouring countries. Their main areas of focus include civil works and roadbuilding, civil engineering and pre-stressing systems. The Business Unit will continue to expand its regional presence as it seeks to meet the needs of local customers ever more effectively. Implenia's regional business will continue to get stronger and stronger as a result.

### **Implenia Infrastructure**

In response to the public sector's investment plans, Implenia is concentrating its entire infrastructure expertise in Business Unit Implenia Infrastructure. In Germany, the Group is already carrying out a large number of complex projects – alone or in partnership with the regional business. Two examples are the Albvorland Tunnel near Kirchheim unter Teck, and the U5 subway line in Berlin. Implenia Infrastructure will continue to expand its good market position and existing technical skills, and continue to win major contracts.



Implenia Buildings is building the 83-metre Sky Tower and the 46-metre Star Tower, two of the four high-rises that make up the "Bavaria Towers" development in Munich. Photo: Wolfgang Leopold, Site Manager.



From initial idea through to finished building project – Implenia is Switzerland's leading real estate developer.

622,427 (695,936)

Land reserves (m2)1

**5,151** (4,865)

Homes in development (number)<sup>1</sup>

**171** (179)

Real estate portfolio (CHF million)1

61 (49)

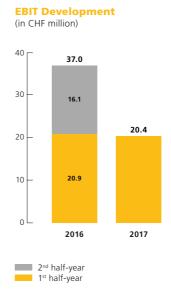
Headcount (FTE)1

# **Development**

The Development Segment includes the Group's activities in real estate project development. It listed another strong result for the first half of 2017, matching the previous year's figures. This performance was driven by positive market conditions in the central regions and by the high quality of the project portfolio.

# Segment posts excellent performance

- Strong results again thanks to good market conditions and quality of the project portfolio
- Full project pipeline guarantees future business
- Further milestones passed in central Winterthur development project



EBIT for the first six months of the 2017 financial year came to CHF 20.4 million (previous year: CHF 20.9 million). For the year as a whole, Implenia expects the Development Segment to perform in line with the record results posted last year. Market conditions are still positive, with demand remaining high, especially in the growth regions of Zurich and the "Arc Lémanique" (Lake Geneva).

The development projects on the former Sulzer site in Winterthur passed some important milestones in the first six months. Implenia signed contracts with three strong partners for plot 3 of the "Werk 1" site, where Winterthur's first 2000-Watt neighbourhood is being built over the next few years, thus securing investment of around CHF 100 million. On the other development sites in Winterthur Neuhegi, work on the "sue&til" and "KIM" projects is proceeding as planned.

### **Key figures Development**

	1.130.6.2017	1.130.6.2016	Δ	1.131.12.2016
	CHF 1,000	CHF 1,000		CHF 1,000
EBIT	20,367	20,907	(2.6%)	36,983
Headcount (FTE; as at reporting date)	61	49	24.5%	50



The Wigarten development qualifies for Minergie certification.

# **Key projects**

### Wigarten, Fällanden

In the town of Fällanden, Implenia is building five apartment blocks with a total of 34 owner-occupied flats on a plot of around 8,200 m<sup>2</sup>. As investing total contractor, Implenia is also responsible for project development. This "One Company" project complies with the Minergie standard. The plan is for residents to move in during the second guarter of 2019.

### Rue du Temple 2, Rolle

In addition to commercial and office space, the planned building complex in Rolle includes owner-occupied flats, as well as public and private parking facilities. Coop is taking over the retail space on the ground floor. This "One Company" project fulfils the Minergie standard as well as environmental guidelines set by the municipality of Rolle, thus helping to achieve the "2000-Watt Society" interim targets. The opening ceremony is scheduled for the start of 2021.



Generalist for Swiss construction – from new buildings and modernisation, to road construction and civil works.

2,941 (2,735)

Order book (CHF million)1

85% (90%)

Visibility<sup>1,3</sup>

1,089 (1,098)

Production output (CHF million)<sup>2</sup>

3,824 (3,932)

Headcount (FTE)1

<sup>1</sup> As at 30.6.

<sup>2 11 - 30 6</sup> 

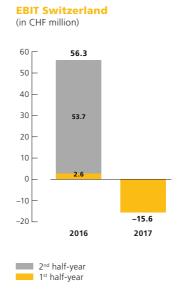
<sup>3</sup> Visibility: assured production output current year/expected production output current year

# **Switzerland**

Implenia brings together its Buildings (General and Total Contracting, Building Construction), Modernisation and Road Construction/Civil Works (including production plants) services in the Switzerland Segment. Another good performance by Buildings provides clear evidence of a sustainable turnaround, but the Letzigrund case and accelerated optimisation measures are weighing on the segment's regional business. Further progress was made on the expansion of the Modernisation business.

### **Buildings performs strongly**

- Buildings presents another set of improved results
- Proof of a sustainable turnaround in the GC/TC business
- Optimisation measures in regional business accelerated



The Switzerland Segment reported slightly lower revenue of CHF 1,062 million for the first half-year (previous year: CHF 1,087 million), and negative EBIT of CHF 15.6 million after a profit of CHF 2.6 million in the previous year. This includes approximately CHF 20 million of adjustments for the Letzigrund case and for the accelerated optimisation measures at Road Construction and Civil Works in German-speaking Switzerland.

Business Unit Buildings put in another very good performance, with its EBIT margin of around 2.5 percent meeting the long-term target. These results confirm that the measures taken had the desired effect, and that a sustainable turnaround has been achieved. Swiss regional business, which is always weaker in the first half of the year due to seasonal factors, had to cope with structural challenges. Steps were taken to improve the Group's operational performance in the spring, with a change of management and the merger of the Germanspeaking and French-speaking Switzerland's Road Construction and Civil Works business. The Business Unit also made regional capacity adjustments and simplified management structures. Personnel structures were strengthened in the Modernisation business in Western Switzerland.

Results were negatively impacted by a reassessment of the Letzigrund case: owing to the latest developments, the Board of Directors and Management decided to make a significant balance sheet adjustment in order to reduce the financial uncertainty associated with the case. The Group also accelerated its optimisation measures in Swiss regional business.

Implenia continued to exercise strict discipline in response to the price war within the sector, leading to slightly lower volumes than a year previously. However, the order backlog as at 30 June remained at the very high level of CHF 2,941 million (previous year: CHF 2,735 million).

### **Key figures Switzerland**

, ,				
	1.130.6.2017	1.130.6.2016	Δ	1.131.12.2016
	CHF 1,000	CHF 1,000		CHF 1,000
Revenue	1,062,322	1,087,134	(2.3%)	2,393,376
EBIT	(15,568)	2,581	(703.2%)	56,334
Order book (as at reporting date)	2,941,308	2,735,359	7.5%	2,637,186
Production output	1,088,564	1,097,801	(0.8%)	2,412,223
Headcount (FTE; as at reporting date)	3,824	3,932	(2.7%)	3,757



UBS is renovating its head office in order to enhance its architectural impact and meet the latest energy-efficiency standards.

# **Key projects**

### **UBS head office, Zurich**

Implenia is the total contractor for the renovation of UBS's head office at Bahnhofstrasse 45 in Zurich. The existing building complex is being completely renovated and adapted to meet future customer and user requirements. To fulfil the owner's ambitious sustainability aims, the whole property is being restored in compliance with the strict LEED Platinum Standard.

### Campus Santé, Le Grand-Saconnex

Commissioned by Credit Suisse, Implenia is building Campus Santé on a 15,000 m² plot in Grand-Saconnex. The new complex lies in the middle of the Jardin des Nations and will provide space for 1,200 workers. As a specific, non-cyclical tenant market, Campus Santé is an attractive place for numerous international organisations to base themselves. Implenia is working on this lighthouse project as total contractor.



Large and complex tunnelling and foundation engineering projects in the home markets and beyond.

1,454 (1,539)

Order book (CHF million)1

**273** (277)

Production output (CHF million)<sup>2</sup>

93% (96%)

Visibility<sup>1,3</sup>

1,024 (1,015)

Headcount (FTE)1

<sup>1</sup> As at 30.6.

<sup>2 11 - 30 6</sup> 

<sup>3</sup> Visibility: assured production output current year/expected production output current year

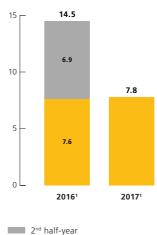
# **Infrastructure**

The Infrastructure Segment, which focuses on Tunnelling and Foundation Engineering in Europe, met expectations with a good result for the first half of 2017. Implenia is well positioned to exploit the market opportunities created by the infrastructure megatrend in its home markets and beyond. The order backlog remains high, underlining the confident outlook for this segment.

# Good performance in line with expectations

- Healthy performance by current tunnelling projects
- Slightly lower volumes: focus on earnings quality
- Home markets remain in good shape





2<sup>nd</sup> half-year 1<sup>st</sup> half-year

1 Excluding PPA

Thanks to the healthy progress of ongoing tunnel construction projects and a performance in line with expectations at Foundation Engineering, the Infrastructure Segment's EBIT (excluding PPA) came to CHF 7.8 million, matching the year-back figure of CHF 7.6 million.

Volumes were slightly lower than in the equivalent period of 2016 at CHF 257.0 million (previous year: CHF 260.6 million). Nevertheless, earnings were around the same level as in 2016, proving that earnings quality has improved. Implenia applied its pricing policy consistently in this area too. External delays at major projects in Germany and Sweden temporarily slowed down the positive overall momentum, but across the full course of the projects these interruptions will have barely any effect on results.

The Infrastructure Segment is well positioned in the tunnelling business in Implenia's home markets of Switzerland, Germany, Austria and Sweden. With the Albvorland Tunnel on the new line between Wendlingen and Ulm, two sections of the Semmering Base Tunnel, and two sections of the "Grand Paris Express", it is involved in numerous significant projects, even outside its designated home markets. Overall, the markets remain in good shape, justifying the confident outlook for this segment for the year as a whole.

**Key figures Infrastructure** 

,				
	1.130.6.2017	1.130.6.2016	Δ	1.131.12.2016
	CHF 1,000	CHF 1,000		CHF 1,000
Revenue	256,965	260,577	(1.4%)	475,558
EBIT excl. PPA	7,785	7,602	2.4%	14,473
EBIT	5,502	4,879	12.8%	8,340
Order book (as at reporting date)	1,453,549	1,538,973	(5.6%)	1,524,423
Production output	273,210	277,220	(1.4%)	516,057
Headcount (FTE; as at reporting date)	1,024	1,015	0.9%	1,034



Implenia is working on the future Dhuys station on Metro line 11 in Paris.

# **Key projects**

### **Grand Paris Express, Paris**

The "Grand Paris Express" project is improving links between the French capital and neighbouring residential areas in the wider region (Île-de-France) by building a transport network of six driverless underground railway lines. Completion is scheduled for 2030. Implenia, together with Italian consortium partner Pizzarotti, is the technical lead for the tunnelling work on the "Lot GC01" section. A tunnel boring machine is drilling a three-kilometre tunnel with an internal diameter of more than nine metres. This project was an important contract for Implenia to win in the French market.

### Roche Bau 2, Basel

The excavation of the building pit is being carried out with a consortium partner. Implenia has the overall and technical lead on the project. As well as all the excavation work, this challenging inner-city project includes demolition work and the insertion of foundation piles.



Regional civil works in Germany, Austria, Norway and Sweden, with enhanced building construction capabilities in German-speaking countries.

1,683 (928)4

Order book (CHF million)1

94% (91%)4

Visibility<sup>1,3</sup>

**563** (333)<sup>4</sup>

Production output (CHF million)<sup>2</sup>

3,253 (2,164)4

Headcount (FTE)1

<sup>1</sup> As at 30.6.

<sup>2 1.1.-30.6.</sup> 

<sup>3</sup> Visibility: assured production output current year/expected production output current year

<sup>4</sup> Previous year restated

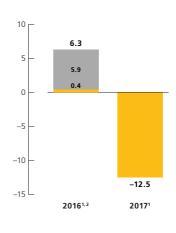
# **International**

The International Segment, with the regional business in Germany, Austria, Norway and Sweden, as well as a strength-ened building construction capability in Germany, recorded a mixed performance for the first half of 2017. While results in Germany and Sweden were clearly better than in the previous year, adjustments in Norway resulted in a weaker result overall. The appointment of Tone Bachke as the new CEO of Implenia Norge has paved the way for long-term stability.

# Performance still subdued in first half of the year

- Infrastructure construction in Germany and Sweden up on previous year
- Building Construction Germany shows great potential
- Management situation in Norway resolved





2<sup>nd</sup> half-year 1<sup>st</sup> half-year

- 1 Excluding PPA
- 2 Restated, see page 46, note 5

The segment generated revenue of CHF 541.1 million in the first half of 2017, compared with CHF 336.4 million a year previously. After more or less breaking even in the first half of 2016, (previous year restated: CHF 0.4 million), its EBIT (excluding PPA) for the period under review was CHF –12.5 million. This result includes adjustments to the project portfolio in Norway amounting to around CHF 15 million.

While the performance in Germany and Sweden was clearly better than in the previous year, the adjustments in Norway led to a disappointing result overall. In the spring, the CEO of Implenia Norge, Stig Ingar Evje, failed to return from a hike and has been missing ever since. This incident caused great consternation and uncertainty in the organisation, bringing an end to the strong operational momentum seen at the beginning of the year. The improvements starting to show in various projects could not be realised as planned, and the performance of ongoing business was below expectations, which is what led to the revaluation of the project portfolio mentioned above. Tone Bachke, formerly CFO Implenia Norge and Head of Corporate Center Scandinavia, temporarily took over leadership of the organisation. She is now assuming this role on a definitive basis and has been formally appointed as the new CEO of Implenia Norge.

The segment made some successful project acquisitions in Sweden, winning the contracts to upgrade rail infrastructure in the heart of Stockholm for around CHF 100 million, and to build a further section of the E4 Stockholm Bypass.

At the end of June 2017, the International Segment's order book came to CHF 1,683 million, up from the previous year's CHF 928 million. The consolidation effect from the acquisition of Bilfinger Hochbau contributed CHF 535 million to the order backlog and CHF 152 million to revenue. Overall, Implenia remains optimistic about the segment. The market in Norway is robust and offers great potential for growth. The markets in Germany, Sweden and Austria are also sound. With significantly strengthened building construction activities in Germany, the Group has laid the foundations for a stronger contribution to Group EBIT by the end of the year.

### **Kev figures International**

mey myanes miterinational				
	1.130.6.2017	1.130.6.20161	Δ	1.131.12.2016 <sup>1</sup>
	CHF 1,000	CHF 1,000		CHF 1,000
Revenue	541,123	336,350	60.9%	725,726
EBIT excl. PPA	(12,463)	411	(3,132.4%)	6,321
EBIT	(20,711)	(2,480)	(735.1%)	625
Order book (as at reporting date)	1,682,561	928,403	81.2%	1,010,186
Production output	563,005	332,944	69.1%	719,812
Headcount (FTE; as at reporting date)	3,253	2,164	50.3%	2,231



For Vera Simon, Junior Project Manager at the Major Projects Office, the combination of new building, renovation and redevelopment at the new Essen exhibition site is a special challenge.

# **Key projects**

### **Neue Messe Essen, Essen**

Implenia Buildings is modernising the Grugapark exhibition site in Essen. In a three-stage process, the old two-storey exhibition halls are being demolished and rebuilt, and the remaining halls are being modernised. A modern glass exhibition foyer and a new trade fair and congress area will form an impressive entry area. A total of around 45,000 m² of new exhibition space is being created, modified or updated. With various events still taking place during the construction phase, all work has to be scheduled in meticulous detail; various temporary structures also have to be built.

### Refurbishment of railway infrastructure, Stockholm

The Swedish Transport Administration has commissioned Implenia to execute a complex infrastructure refurbishment project in the heart of Stockholm. Much of the railway infrastructure in Sweden's capital was built in the 1950s and needs renovating over the next few years. The section in Stockholm Getingmidjan acts as the gateway for all trains coming in from the south of the country, making it one of the busiest railway lines in Sweden. Implenia has been asked to upgrade and replace five railway bridges and two parallel pedestrian bridges along a stretch of railway around two kilometres long.



# Interim Financial Report

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# **Consolidated income statement**

		1.130.6.2017	1.130.6.2016
	Notes	CHF 1,000	CHF 1,000
Consolidated revenue	5	1,692,020	1,564,604
Materials and subcontractors		(1,067,794)	(966,461)
Personnel expenses		(471,742)	(437,267)
Other operating expenses		(122,108)	(111,341)
Depreciation and amortisation		(44,085)	(34,331)
Income from associates		4,100	4,275
Operating income	5	(9,609)	19,479
Financial expenses	6	(7,787)	(7,947)
Financial income	6	1,343	755
Profit before tax		(16,053)	12,287
Tax		4,154	(3,133)
Consolidated profit		(11,899)	9,154
Attributable to:			
Shareholders of Implenia Ltd.		(12,987)	6,763
Non-controlling interests		1,088	2,391
Earnings per share (CHF)			
Basic earnings per share	14	(0.71)	0.37
Diluted earnings per share	14	(0.71)	0.37

The accompanying notes form part of the consolidated financial statements.

# **Consolidated statement of comprehensive income**

		1.130.6.2017	1.130.6.2016
	Notes	CHF 1,000	CHF 1,000
Consolidated profit		(11,899)	9,154
Remeasurement of post-employment benefits	7	(4,332)	4,260
Income tax on remeasurement of post-employment benefits		953	(932)
Total items that will not be reclassified to income statement in the future		(3,379)	3,328
Changes from cash flow hedges		174	(121)
Foreign exchange differences		1,081	1,730
Total items that will be reclassified to income statement in the future		1,255	1,609
Other comprehensive income		(2,124)	4,937
Attributable to:			
Shareholders of Implenia Ltd.		(2,104)	5,016
Non-controlling interests		(20)	(79)
Total comprehensive income		(14,023)	14,091
Attributable to:			
Shareholders of Implenia Ltd.		(15,091)	11,779
Non-controlling interests		1,068	2,312

The accompanying notes form part of the consolidated financial statements.

# **Consolidated balance sheet**

ASSETS		30.6.2017	31.12.2016	30.6.2016
	Notes	CHF 1,000	CHF 1,000	CHF 1,000
Cash and cash equivalents		759,655	791,703	616,464
Marketable securities and derivative financial instruments		729	1,861	492
Trade receivables	8	558,484	604,985	660,148
Work in progress	9	309,389	314,398	386,974
Joint ventures (equity method)		63,376	37,190	49,920
Other receivables		63,328	61,995	65,606
Raw materials and supplies		50,417	49,929	43,779
Real estate transactions	10	171,205	185,631	178,834
Accrued income and prepaid expenses		31,437	16,933	35,080
Total current assets		2,008,020	2,064,625	2,037,297
Property, plant and equipment		300,561	288,869	290,108
Investment property		14,624	14,641	14,932
Investments in associates		52,957	52,623	62,828
Other financial assets		9,919	10,400	9,652
Pension assets		6,439	6,436	_
Intangible assets		340,288	190,051	196,052
Deferred tax assets		3,676	1,532	5,323
Total non-current assets		728,464	564,552	578,895
Total assets		2,736,484	2,629,177	2,616,192

EQUITY AND LIABILITIES		30.6.2017	31.12.2016	30.6.2016
	Notes	CHF 1,000	CHF 1,000	CHF 1,000
Derivative financial instruments		416	172	227
Financial liabilities	11	2,091	1,743	2,737
Trade payables		364,703	415,098	362,033
Work in progress	9	837,624	753,706	822,797
Joint ventures (equity method)		31,619	28,717	28,752
Tax liabilities		22,089	39,929	25,670
Other liabilities		77,774	71,390	69,503
Prepaid income and accrued expenses		153,211	123,542	140,524
Provisions		25,690	6,749	7,398
Total current liabilities		1,515,217	1,441,046	1,459,641
Financial liabilities	11	481,020	413,663	411,971
Other liabilities		1,900	1,900	1,900
Deferred tax liabilities		75,272	68,078	85,120
Pension liabilities		20,462	11,220	30,800
Provisions		36,053	27,764	28,654
Total non-current liabilities		614,707	522,625	558,445
Share capital	12	18,841	18,841	18,841
Treasury shares	12	(11,894)	(5,498)	(9,268)
Reserves		593,105	571,618	562,959
Consolidated profit attributable to shareholders		(12,987)	59,817	6,763
Equity attributable to shareholders		587,065	644,778	579,295
				40.0::
Non-controlling interests		19,495	20,728	18,811
Total equity		606,560	665,506	598,106
Total equity and liabilities		2,736,484	2,629,177	2,616,192

The accompanying notes form part of the consolidated financial statements.

# **Consolidated statement of changes in equity**

	Share capital	Treasury shares
	CHF 1,000	CHF 1,000
Equity as at 1.1.2017	18,841	(5,498)
Consolidated profit		
Other comprehensive income		
Total comprehensive income		
Dividends		
Change in treasury shares		(6,396)
Share-based payments		
Change in non-controlling interests		
Total other changes in equity		(6,396)
Equity as at 1.1.2016	18,841	(8,833)
Consolidated profit		
Other comprehensive income		
Total comprehensive income		
Dividends		_
Change in treasury shares		(435)
Share-based payments		
Change in non-controlling interests		
Purchase of non-controlling shares		
Total other changes in equity		(435)
Total equity as at 30.6.2016	18,841	(9,268)

The accompanying notes form part of the consolidated financial statements.

>		Reser	ves				
	Capital reserves	Foreign exchange differences	Cash flow hedge reserves	Retained earnings	Total shareholders' equity	Non-controlling interests	Total equity
	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
	91,642	(37,389)	(142)	577,324	644,778	20,728	665,506
		_	_	(12,987)	(12,987)	1,088	(11,899)
		1,101	174	(3,379)	(2,104)	(20)	(2,124)
		1,101	174	(16,366)	(15,091)	1,068	(14,023)
		_		(36,612)	(36,612)	(933)	(37,545)
	386	_	_	(2,052)	(8,062)		(8,062)
		_		2,052	2,052		2,052
		_		_	_	(1,368)	(1,368)
	386	_		(36,612)	(42,622)	(2,301)	(44,923)
>	92,028	(36,288)	32	524,346	587,065	19,495	606,560
	92,775	(35,807)	(2)	538,487	605,461	18,315	623,776
		_		6,763	6,763	2,391	9,154
		1,809	(121)	3,328	5,016	(79)	4,937
		1,809	(121)	10,091	11,779	2,312	14,091
		_		(34,735)	(34,735)	(592)	(35,327)
	471	_		(1,419)	(1,383)		(1,383)
		_	_	1,419	1,419		1,419
		_	_			833	833
	(3,246)	_	_		(3,246)	(2,057)	(5,303)
	(2,775)	_		(34,735)	(37,945)	(1,816)	(39,761)
>	90,000	(33,998)	(123)	513,843	579,295	18,811	598,106

# **Consolidated cash flow statement**

		1.130.6.2017	1.130.6.2016
	Notes	CHF 1,000	CHF 1,000
Consolidated profit		(11,899)	9,154
Tax		(4,154)	3,133
Financial result	6	6,444	7,192
Depreciation and amortisation		44,085	34,331
Result from sale of non-current assets		(1,484)	(1,282)
Income and distribution from associates		(50)	(2,096)
Change in provisions		(2,119)	(4,936)
Change in pension assets and liabilities		(4,539)	(2,846)
Change in net working capital			
Change in trade and other receivables		93,586	(81,242)
Change in work in progress (net), raw materials and supplies		(41,698)	(23,510)
Change in real estate transactions		14,426	17,255
Change in trade payables and other liabilities		(76,920)	(42,553)
Change in accruals and joint ventures (equity method)		(24,819)	(11,344)
Other expenses/income not affecting liquidity		(4,706)	(2,320)
Interest paid		(2,377)	(6,943)
Interest received		525	318
Tax paid		(19,516)	(15,963)
Cash flow from operating activities		(35,215)	(123,652)
Investments in property, plant and equipment		(35,780)	(22,378)
Disposals of property, plant and equipment		3,538	2,167
Investments in other financial assets and associates		(246)	(138)
Disposals of other financial assets and associates		1,204	535
Investments in intangible assets		(47)	(13)
Acquisition of subsidiaries	4	13,687	(2,115)
Cash flow from investing activities		(17,644)	(21,942)

	1.130.6.2017	1.130.6.2016
	CHF 1,000	CHF 1,000
Increase in financial liabilities	64,950	125,795
Repayment of financial liabilities	(1,261)	(202,262)
Change in treasury shares	(6,010)	36
Dividends	(36,612)	(34,735)
Cash flow with non-controlling interests	(933)	(5,895)
Cash flow from financing activities	20,134	(117,061)
Foreign exchange differences on cash and cash equivalents	677	2,011
Change in cash and cash equivalents	(32,048)	(260,644)
Cash and cash equivalents at the beginning of the period	791,703	877,108
Cash and cash equivalents at the end of the period	759,655	616,464

The accompanying notes form part of the consolidated financial statements.

#### 1 General information

Implenia Ltd. is a Swiss public limited company incorporated in Dietlikon, Zurich. The shares of Implenia Ltd. are listed on the SIX Swiss Exchange (ISIN CH002 386 8554, IMPN).

The German version of the financial statements is the authoritative version. The English and French versions are non-binding translations.

Implenia's business activities are described in note 5.

The interim financial report as at 30 June 2017 was approved by the Board of Directors of Implenia Ltd. on 23 August 2017. The consolidated financial statements as at 30 June 2017 were not audited by the statutory auditor PricewaterhouseCoopers AG, Zurich. Unless otherwise stated, the figures in the interim financial report are given in thousands of Swiss francs.

## 2 Summary of significant accounting policies

These consolidated financial statements cover Implenia Ltd. and its subsidiaries for the reporting period ended 30 June 2017. The consolidated financial statements were prepared in accordance with IAS 34 "Interim Financial Reporting". As the report does not contain all the notes required for the Annual Report, it should be read in conjunction with the consolidated financial statements as at 31 December 2016, which were prepared in accordance with the International Financial Reporting Standards (IFRS) as published by the International Accounting Standards Board (IASB).

Management estimates and judgements for the purposes of financial reporting affect the values of reported assets and liabilities, contingent liabilities and assets on the balance sheet date, and expenses and income during the reporting period. Actual values may differ from these estimates.

The accounting policies applied to this interim financial report are identical to those applied and described in the financial report 2016.

The International Accounting Standards Board (IASB) published the following new standards of relevance for Implenia that are not compulsory for the 2017 financial year. Implenia did not opt for early application of these standards.

- IFRS 15 Revenue from Contracts with Customers
- IFRS 9 Financial Instruments
- IFRS 16 Leases

The impact of the new standards is presented below.

#### IFRS 15 Revenue from Contracts with Customers

The new standard IFRS 15 "Revenue from Contracts with Customers" will be applied from 1 January 2018. The provisions envisage a five-step model for recognising revenue, which is applicable to all contracts with customers. Revenue for services supplied is to be recognised in the amount of the expected consideration. The point in time or period for recognising revenue is based on the transfer of control to the customers.

Analysis by Implenia has shown that the new provisions do not have any material impact neither in time of revenue recognition nor the amount recognised.

The new rules entail considerably more extensive disclosures on revenue from contracts with customers. A further deviation from current practice emerges from the reporting of additional claims that have not yet been approved. These will no longer be reported as value-adjusted receivables in future, as there is no unconditional right to consideration. In future, they will be reported in work in progress. Implenia will probably apply the complete retrospective conversion method.

#### **IFRS 9 Financial Instruments**

The new standard IFRS 9 "Financial Instruments" will be applied from 1 January 2018. It contains guidelines on the classification and measurement of financial assets and liabilities. The classification of financial assets will change as a result of the new standard. It also contains provisions for recognising impairment charges and accounting for hedge accounting.

Analysis by Implenia has shown that the new provisions do not have any material impact on the consolidated financial statements.

#### **IFRS 16 Leases**

The new standard concerning leases will be applied from 1 January 2019. Under the new regulation, all assets and liabilities arising from leases must be recognised on the balance sheet unless the lease term is not more than twelve months or the asset is of minor value. Implementation of the new standard will lead to the balance sheet being extended by capitalising the leased assets and reporting lease obligations as liabilities. Implenia has material leases for real estate, large-scale equipment, vehicles and small machinery as well as site equipment. Current analysis shows that a large number of leases for small machinery and site equipment have a term of less than one year. These leases will not be posted on the balance sheet under the new standard either. The impact of long-term leases is currently being analysed.

#### 3 Seasonal fluctuation

Implenia's building production services are subject to seasonal fluctuation as building activity is more intense in the second half of the year.

## 4 Material changes in the scope of consolidation

As at 2 March 2017, the Implenia Group acquired 100 percent of the shares in Bilfinger Hochbau GmbH, based in Neu-Isenburg, Germany. Bilfinger Hochbau GmbH and its subsidiaries are active in building construction in Germany in particular. The Group supplies services from planning to turnkey buildings and has expertise in construction site logistics, cold room construction and façade engineering. Implenia is therefore geographically diversifying its business and expanding its regional presence as a result. The businesses acquired were fully consolidated as from the acquisition date.

The purchase price amounted to CHF 6.6 million and includes the acquisition of cash and cash equivalents of CHF 20.3 million.

Based on the provisional purchase price allocation, the identifiable net assets amount to CHF –110.8 million. The goodwill from the transaction amounts to CHF 117.4 million and reflects assets acquired that cannot be capitalised such as market entry, customer relationships under public law, the expertise of the workforce and anticipated synergy effects. The goodwill acquired is not expected to be tax-deductible. The CHF 2.5 million in costs associated with the acquisition have been reported under other operating expenses in the income statement.

Bilfinger Hochbau GmbH had achieved an operating result of CHF –2.3 million and revenue of CHF 205.2 million in the first half of 2017. For the period from 2 March to 30 June 2017, Bilfinger Hochbau GmbH reported an operating result of CHF 2.4 million and revenue of CHF 151.6 million. Depreciation and amortisation in the amount of CHF 5.5 million resulting from redetermining fair values was also posted in the first half of 2017.

The following overview shows the fair values provisionally recorded for the assets and liabilities acquired as well as the goodwill.

	2.3.2017
	CHF 1,000
Cash and cash equivalents	20,294
Trade receivables	45,294
Work in progress and other current assets	21,077
Property, plant and equipment	7,443
Intangible assets	37,112
Other non-current assets	2,097
Trade payables	(23,610)
Current and non-current provisions	(28,474)
Work in progress and other current liabilities	(169,336)
Other non-current liabilities	(22,574)
Fair value identifiable net assets	(110,677)
Non-controlling interests	(129)
Fair value net assets acquired – share Implenia	(110,806)
Goodwill	117,413
Purchase price	6,607
Cash and cash equivalents acquired	20,294
Net cash inflow	13,687

The Implenia Group acquired all shares of the minority shareholders (12.2 percent) in Implenia Norge AS in February 2016 and therefore holds 100 percent of the shares in the company. The purchase price amounted to CHF 5.3 million (NOK 47.2 million).

## 5 Segment reporting

The Group's business segments are based on the organisational units, for which the Group Executive Board (GEBO) and the Group Board of Directors are presented a report. The Board of Directors takes on the role of chief operating decision maker. It receives regular internal reports in order to assess the Group's performance and resource allocation.

The Group consists of the following segments:

- Development
- Switzerland
- Infrastructure
- International
- Miscellaneous/Holding

The segments undertake the following activities:

## Development

In the Development Segment, Implenia brings together its expertise in project development, from initial idea to completed building. As a partner for private and institutional property developers, Development develops and realises sustainable property and sites in Switzerland, and can utilise its own land bank. It concentrates especially on housing, health and the ageing population, and has a geographically broad project portfolio with a focus on the strong growth regions of Zurich and Lake Geneva.

#### **Switzerland**

The Switzerland Segment includes Implenia's services for modernising residential and commercial properties, general and total contracting, building construction, road building and civil works. The segment also includes the surfacing and gravel works in Switzerland and wooden construction. Modernisation brings together the segment's capabilities in conversion and renovation, from consultancy to implementation. As general and total contractor Implenia offers comprehensive services from a single source.

#### Infrastructure

The Infrastructure Segment focuses on tunnel construction and foundation engineering in Europe. The segment brings together Implenia's tunnelling, foundation engineering, large-scale project and design/planning capabilities. These services are offered in the home markets of Switzerland, Germany, Austria, Sweden and Norway. In addition, the Global Projects sub-unit bids for large, complex infrastructure projects outside our home markets and also takes on project management.

#### International

The International Segment includes Implenia's activities in its home markets of Germany, Austria, Norway and Sweden, as well as the foreign gravel plants. For its customers outside Switzerland, Implenia provides services in structural engineering, civil works, general civil engineering, maintenance and comprehensive services for infrastructure projects. Structural engineering comprises activities from planning to turnkey buildings. It also provides niche services for road and rail. Machinery & Electrotechnology (MET), Formwork Construction (BBS) activities, the Central Laboratory and Construction Logistics (BCL) have been integrated into this segment as group-wide service providers.

## Miscellaneous/Holding

Miscellaneous/Holding contains all the costs of Implenia that cannot be allocated to a segment. The segment also includes Group companies with no activities, holding company overheads, the material investment properties, deferred taxes recognised at Group level, and pension assets and liabilities.

In the reporting year, Machinery & Electrotechnology (MET), Formwork Construction (BBS) and the Central Laboratory were transferred from the Miscellaneous/Holding segment to the International segment. The previous year's segment reporting figures have been restated accordingly. The activities from the acquisition of Bilfinger Hochbau GmbH were also allocated to the International segment.

Segment reporting as submitted to the Board of Directors as at 30 June 2017:

	Development	Switzerland
	CHF 1,000	CHF 1,000
IFRS revenue unconsolidated	67,561	1,062,322
Intra-Group revenue	(9,577)	(161,020)
Consolidated revenue	57,984	901,302
Operating income excl. PPA <sup>2</sup>	20,367	(15,568)
Operating income	20,367	(15,568)
Current assets (excl. cash and cash equivalents)	200,778	584,249
Non-current assets (excl. pension assets)	17,595	252,313
Less debt capital (excl. financial and pension liabilities)	(82,671)	(802,436)
Total invested capital	135,702	34,126
Investments in property, plant and		
equipment and intangible assets		7,038

<sup>1</sup> Including eliminations

<sup>2</sup> Operating result as reported to the chief operating decision maker (operating income excluding depreciation and amortisation due to redetermining fair values in respect of acquisitions)

	Miscellaneous/	Total of			
Tota	Holding <sup>1</sup>	<b>Business Units</b>	International	Infrastructure	
CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	
1,940,152	12,181	1,927,971	541,123	256,965	
(248,132	(12,488)	(235,644)	(32,507)	(32,540)	
1,692,020	(307)	1,692,327	508,616	224,425	
922	801	121	(12,463)	7,785	
(9,609	801	(10,410)	(20,711)	5,502	
1,248,36	34,352	1,214,013	317,940	111,046	
722,02	16,300	705,725	308,450	127,367	
(1,626,351	(68,291)	(1,558,060)	(496,041)	(176,912)	
344,039	(17,639)	361,678	130,349	61,501	
38,829	678	38,151	13,162	17,951	

Segment reporting as submitted to the Board of Directors as at 30 June 2016 (restated):

	Development	Switzerland
	CHF 1,000	CHF 1,000
IFRS revenue unconsolidated	76,913	1,087,134
Intra-Group revenue	(7,944)	(130,544)
Consolidated revenue	68,969	956,590
Operating income excl. PPA <sup>3</sup>	20,907	2,581
Operating income	20,907	2,581
Current assets (excl. cash and cash equivalents)	204,343	754,103
Non-current assets (excl. pension assets)	18,170	260,780
Less debt capital (excl. financial and pension liabilities)	(78,657)	(925,458)
Total invested capital	143,856	89,425
Investments in property, plant and equipment and intangible assets	_	7,796

<sup>1</sup> Including eliminations

<sup>2</sup> In the reporting year, Machinery & Electrotechnology (MET), Formwork Construction (BBS) and the Central Laboratory were transferred from the Miscellaneous/Holding segment to the International segment. The restatement in the operating result amounts to CHF –2.1 million for International and CHF 2.1 million for Miscellaneous/Holding.

<sup>3</sup> Operating result as reported to the chief operating decision maker (operating income excluding depreciation and amortisation due to redetermining fair values in respect of acquisitions)

	Miscellaneous/	Total of			
Tota	Holding <sup>1,2</sup>	Business Units	International <sup>2</sup>	Infrastructure	
CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	
1,773,289	12,315	1,760,974	336,350	260,577	
(208,685)	(13,171)	(195,514)	(15,758)	(41,268)	
1,564,604	(856)	1,565,460	320,592	219,309	
25,093	(6,408)	31,501	411	7,602	
19,479	(6,408)	25,887	(2,480)	4,879	
1,420,833	891	1,419,942	278,014	183,482	
578,895	20,265	558,630	156,594	123,086	
(1,572,578)	(11,233)	(1,561,345)	(309,022)	(248,208)	
427,150	9,923	417,227	125,586	58,360	
23,274	552	22,722	7,227	7,699	

## Reconciliation of invested capital:

	30.6.2017	30.6.2016
	CHF 1,000	CHF 1,000
Total assets	2.736.484	2,616,192
ioral assers	2,730,404	2,010,192
Minus cash and cash equivalents	(759,655)	(616,464)
Minus pension assets	(6,439)	
Assets of invested capital	1,970,390	1,999,728
Total equity and liabilities	2,736,484	2,616,192
Minus equity	(606,560)	(598,106)
Minus financial liabilities	(483,111)	(414,708)
Minus pension liabilities	(20,462)	(30,800)
Liabilities of invested capital	1,626,351	1,572,578
Total invested capital	344,039	427,150

Operating income from Miscellaneous/Holding includes:

	1.130.6.2017	1.130.6.20161
	CHF 1,000	CHF 1,000
Other expenses net <sup>2</sup>	(1,422)	(6,694)
Income from defined benefit pension plans	3,878	1,484
Depreciation and amortisation	(1,655)	(1,198)
Total operating income Miscellaneous/Holding	801	(6,408)

<sup>1</sup> Prior year restated

Group revenues and non-current assets by geographical area:

Implenia Ltd. is domiciled in Switzerland. Revenues from third parties in Switzerland amounted to CHF 1,042 million (previous year: CHF 1,097 million). Revenues generated abroad amounted to CHF 650 million (previous year: CHF 468 million). Non-current assets located in Switzerland (excluding financial assets, pension assets and deferred tax assets) as at 30 June 2017 amounted to CHF 272 million (31 December 2016: CHF 273 million). Non-current assets located abroad (excluding financial assets, pension assets and deferred tax assets) amounted to CHF 383 million (31 December 2016: CHF 221 million), which includes goodwill from the acquisition of Bilfinger Hochbau GmbH of CHF 120 million.

<sup>2</sup> Previous year's figure includes the effect of the remeasurement of the Norwegian project portfolio

## 6 Financial expenses and income

	1.130.6.2017	1.130.6.2016
	CHF 1,000	CHF 1,000
Financial expenses		
Interest expenses	4,143	6,083
Bank charges	267	392
Costs of financial guarantees <sup>1</sup>	2,508	509
Other financial expenses	796	806
Currency losses	73	157
Total	7,787	7,947
Financial income		
Interest income	528	304
Income from investments	204	214
Other financial income	17	5
Currency gains	594	232
Total	1,343	755
		-
Financial result	(6,444)	(7,192)

<sup>1</sup> Contains costs from the redemption of Bilfinger Hochbau guarantees in the reporting period

# 7 Remeasurement of pension liabilities

The discount factor used to calculate pension liabilities in the reporting period remained unchanged at 0.9% (previous year: reduction from 1.0% to 0.7%). The negative effect before taxes in other comprehensive income of CHF –4.3 million is largely attributable to limiting the surplus on the economic benefit (asset ceiling). There was a positive effect before taxes of CHF 4.3 million in the previous year due to income on the plan assets and adjustments to actuarial assumptions.

#### 8 Trade receivables

	30.6.2017	31.12.2016
	CHF 1,000	CHF 1,000
Third parties	544,588	539,682
Joint ventures (equity method)	30,393	46,807
Associates	2,738	1,328
Related parties	21	
Guarantee retentions	62,432	51,605
Allowance for doubtful and/or not yet approved receivables	(81,688)	(34,437)
Total	558,484	604,985

Allowance is made for receivables that are in arrears on the basis of current experience. The increase in allowances for receivables during the reporting period is largely due to the Bilfinger Hochbau acquisition. In the ex-Bilfinger companies, the client is usually invoiced for unapproved but expected claims with the final invoice. At the same time, an allowance is made for claims that have not yet been approved.

#### Due receivables

The total amount of due receivables amounted to CHF 291.4 million as at 30 June 2017 (31 December 2016: CHF 353.4 million). With regard to the trade receivables that were neither impaired nor in arrears, there were no indications at the balance sheet date that the customers would not be able to meet their financial obligations

## Letzigrund stadium

End of March 2017, the Swiss Supreme Court set aside the verdict given by Zurich's High Court on the work payment claims for the Letzigrund stadium, amounting to around CHF 20 million, for formal reasons. The case is once more pending with Zurich's High Court.

Furthermore, the City of Zurich has called in the guarantee provided when carrying out the Letzigrund stadium project, obliging Implenia to make a payment of CHF 12 million. Implenia reclaims this payment and has taken legal action with the Zurich District Court to obtain full repayment of the utilised guarantee. The corresponding amount is disclosed under receivables from utilised guarantees.

Due to these recent developments, the whole situation regarding the Letzigrund case has been reassessed. In order to reduce the financial uncertainty ensuing from the possible outcome of these various pending proceedings, the according receivables have been substantially adjusted in value.

# 9 Work in progress

5 Work in progress		
	30.6.2017	31.12.2016
	CHF 1,000	CHF 1,000
Work in progress, assets (services provided but not yet invoiced)	437,491	434,885
Work in progress, liabilities (services invoiced but not yet provided)	(272,623)	(365,559)
Valuation adjustment on contract costs <sup>1</sup>	(66,227)	(34,183)
Contract costs in relation to future services by suppliers and subcontractors	73,431	108,097
Contract costs in relation to past services by suppliers and subcontractors	(700,307)	(582,548)
Work in progress, net	(528,235)	(439,308)
of which work in progress, assets	309,389	314,398
of which work in progress, liabilities	(837,624)	(753,706)

<sup>1</sup> The increase in valuation adjustments on contract costs during the reporting period is mainly due to the Bilfinger Hochbau acquisition and a remeasurement of the Norwegian project portfolio.

40	DI	4-4-	4	!
10	Keai	estate	trans	actions

	30.6.2017	31.12.2016
	CHF 1,000	CHF 1,000
Acquisition costs as at 1.1.	187,405	203,728
Additions	23,770	49,016
Disposals	(38,216)	(65,339)
Acquisition costs as at reporting date	172,959	187,405
Cumulative value adjustments as at 1.1.	(1,774)	(7,641)
Additions		
Disposals	20	5,867
Cumulative value adjustments as at reporting date	(1,754)	(1,774)
Net carrying amount as at reporting date	171,205	185,631
The gain on sale of real estate during the period is as follows:		
	1.130.6.2017	1.130.6.2016
	CHF 1,000	CHF 1,000
Sale proceeds	54,609	73,026
Carrying amount of assets sold	(38,196)	(37,000)
Gain on real estate <sup>1</sup>	16,413	36,026

<sup>1</sup> Excluding other expenses and income of the segment Development

## 11 Current and non-current financial liabilities

	30.6.2017	31.12.2016
	CHF 1,000	CHF 1,000
As at 1.1.	415,406	489,002
Additions	69,147	130,637
Disposals	(1,261)	(204,445)
Foreign exchange differences	(181)	212
Total as at reporting date	483,111	415,406
Breakdown		
Bond issues	250,373	250,393
Subordinated convertible bond	161,389	160,106
Promissory note loans	64,880	-
Liabilities to banks and other financial institutions	6	92
Finance lease liabilities	6,386	4,738
Other financial liabilities	77	77
Total as at reporting date	483,111	415,406
Maturity		
Less than 1 year	2,091	1,743
Between 2 and 5 years	176,580	3,164
Over 5 years	304,440	410,499
Total as at reporting date	483,111	415,406

Under a syndicated loan agreement, Implenia has a cash credit line of CHF 200 million and a guarantee limit of CHF 450 million. The agreement runs until 30 September 2020 and includes two options for one-year extensions.

Furthermore, Implenia has bilateral loan agreements with various banks for the amount of CHF 86 million (31 December 2016: CHF 95 million).

On 9 June 2017, Implenia placed three fixed interest promissory note loans totalling EUR 60 million:

- EUR 10 million due in 2021, effective interest rate 0.927%
- EUR 20 million due in 2023, effective interest rate 1.349%
- EUR 30 million due in 2025, effective interest rate 1.792%

Financial liabilities contain two bonds and a subordinated convertible bond:

- CHF 125 million Payment under subscription 15 October 2014, interest rate (affecting liquidity) 1.625%, term 2014–2024, issue price 101.063%, ISIN CH025 359 2767, effective interest rate 1.624%
- CHF 125 million Payment under subscription 21 March 2016, interest rate (affecting liquidity) 1.000%, term 2016–2026, issue price 100.739%, ISIN CH031 699 4661, effective interest rate 0.964%
- CHF 175 million Payment under subscription 30 June 2015, subordinated convertible bond, interest rate (affecting liquidity) 0.500%, term 2015–2022, issue price 100.000%, ISIN CH028 550 9359, conversion premium 32.5%, conversion price CHF 75.06, effective interest rate 2.158%

In the previous year, Implenia repaid the outstanding amount of CHF 200 million on the bond with a term from 2010 to 2016 when it matured on 12 May 2016.

# 12 Share capital

		Changes		Changes	
	31.12.2015	2016	31.12.2016	2017	30.6.2017
	No. of shares				
Total shares of Implenia Ltd.	18,472,000	_	18,472,000	_	18,472,000
Unreserved treasury shares	163,105	(69,063)	94,042	79,401	173,443
Total shares outstanding	18,308,895	69,063	18,377,958	(79,401)	18,298,557

All shares are subscribed and fully paid up. As at 30 June 2017 all shares with the exception of 173,443 treasury shares have voting rights and qualify for dividends (31 December 2016: 94,042 treasury shares).

	31.12.2015	Changes 2016	31.12.2016	Changes 2017	30.6.2017
	Par value of shares CHF 1,000				
Share capital	18,841	_	18,841	_	18,841
Treasury shares	(166)	70	(96)	(81)	(177)
Total share capital outstanding	18,675	70	18,745	(81)	18,664

The par value of a share amounted to CHF 1.02 as at 30 June 2017 (31 December 2016: CHF 1.02).

## 13 Fair value measurement

		Carrying a	amounts	Fair va	alues
	Level	30.6.2017	31.12.2016	30.6.2017	31.12.2016
		CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
FINANCIAL ASSETS					
Financial assets measured at fair value through profit or loss					
Currency derivatives	2	686	1,141	686	1,141
Available for sale financial assets					
Marketable securities	2	43	720	43	720
Unlisted participations	3	7,437	7,429	7,437	7,429
Loans and receivables					
Trade receivables	*	558,484	604,985	558,484	604,985
Other receivables	*	63,328	61,995	63,328	61,995
Other financial assets	*	2,482	2,971	2,482	2,971
FINANCIAL LIABILITIES					
Financial liabilities measured at fair value through profit or loss					
Currency derivatives	2	416	172	416	172
Other financial liabilities					
Trade payables	*	364,703	415,098	364,703	415,098
Promissory note loans	2	64,880		64,880	
Bonds	1	250,373	250,393	260,868	262,250
Convertible bond	2	161,389	160,106	168,265	163,188
Convertible bond					
Other liabilities	*	79,674	73,290	79,674	73,290

<sup>\*</sup> The carrying amounts of these financial instruments roughly correspond to the fair value.

#### Fair value hierarchy:

Level 1 – The inputs used are unadjusted listed prices on active markets for identical assets and liabilities as at the reporting date. The fair value of bonds recognised at amortised cost reflects the closing price on the SIX Swiss Exchange.

Level 2 – The measurement is based on inputs (other than the listed prices included in level 1) that are either directly or indirectly observable for the asset or liability.

The fair values of currency derivatives (forward contracts) are determined on the basis of the difference between contractually fixed forward prices and the current forward prices applicable on the balance sheet date. The convertible bond issued on 30 June 2015 has a carrying amount of CHF 161.4 million (31 December 2016: CHF 160.1 million) reported under liabilities and an unchanged carrying amount of CHF 15.2 million reported under equity. The fair value of the liability component of the convertible bond and the fair values of the promissory note loans are calculated from the contractually agreed interest and amortisation payments discounted at market interest rates.

Level 3 – The inputs are not based on observable market data. They reflect the Group's best estimate of the criteria that market participants would use to determine the price of the asset or liability on the reporting date. Allowance is made for the inherent risks in the valuation procedure and the model inputs. Assets in this category are generally securities not traded on active markets. The Group owns a portfolio of unlisted domestic interests. Revaluations at level 3 are only performed once a year for materiality reasons.

There were no reclassifications into or out of any of the three levels.

## 14 Earnings per share

	1.130.6.2017	1.130.6.2016
Data for calculating earnings per share:		
Consolidated profit attributable to shareholders of Implenia Ltd.	(12,987)	6,763
Adjustment to effect on result due to convertible bond	1,376	1,355
Consolidated profit attributable to shareholders of Implenia Ltd. after adjustment	(11,611)	8,118
Weighted average number of shares outstanding	18,329,052	18,285,029
Adjustment due to diluting effect of convertible bond	2,331,469	2,331,469
Weighted average for calculating diluted earnings per share	20,660,521	20,616,498
Basic earnings per share in CHF	(0.71)	0.37
Diluted earnings per share in CHF	(0.71)	0.37

Undiluted earnings per share (EPS) are calculated by dividing the net income attributable to shareholders of Implenia Ltd. by the weighted average number of shares outstanding during the period. The average number of treasury shares held and acquired by the Group is deducted from the number of shares outstanding.

Diluted earnings per share (EPS) are calculated by adjusting the consolidated profit attributable to shareholders of Implenia Ltd. to take account of the effect of the convertible bond after taxes. This figure is divided by the weighted number of outstanding shares plus the weighted average of all dilutive potential shares that would be converted into shares in case of exercising all conversion rights.

As in the previous year, the convertible bond did not trigger any dilution in the first half of 2017.

## 15 Contingent liabilities

Together with many other construction companies in the regional market for road construction and civil engineering in the canton of Grisons, Implenia is currently involved in investigations by the Swiss Competition Commission (see media releases in November 2012). Implenia is cooperating with the Competition Commission's investigation. The investigation is still ongoing. As management felt that it was impossible to make a reliable estimate of the outcome or amount of any penalties when the balance sheet was drawn up, no provisions were built

Government representatives have contacted Implenia Baugesellschaft m.b.H. in Vienna in connection with an ongoing investigation being conducted by the public prosecutor against some 20 civil works companies. This concerned two projects dating from the time of Bilfinger Baugesellschaft m.b.H., which was integrated in the Implenia Group in 2015 (see media release of 11 May 2017). Implenia is cooperating with the authorities in Vienna and has promised its full support with the ongoing investigations. As management felt that it was impossible to make a reliable estimate of the outcome or amount of any penalties when the balance sheet was drawn up, no provisions were built.

## 16 Free cash flow

Implenia defines free cash flow as cash flow from operating activities, less acquisitions or disposals of non-current assets. The following table provides an overview of free cash flow:

Free cash flow         CHF 1,000         CHF 1,000           Cash flow from operating activities         (35,215)         (123,652)           Investments in non-current assets         (36,073)         (22,529)           Disposals of non-current assets         4,742         2,702           Free cash flow before acquisition of subsidiaries         (66,546)         (143,479)           Acquisition of subsidiaries         13,687         (2,115)			
Free cash flow  Cash flow from operating activities  (123,652)  Investments in non-current assets  (136,073)  Cash flow from operating activities  (123,652)  (123,65		1.130.6.2017	1.130.6.2016
Cash flow from operating activities         (35,215)         (123,652)           Investments in non-current assets         (36,073)         (22,529)           Disposals of non-current assets         4,742         2,702           Free cash flow before acquisition of subsidiaries         (66,546)         (143,479)           Acquisition of subsidiaries         13,687         (2,115)		CHF 1,000	CHF 1,000
Investments in non-current assets         (36,073)         (22,529           Disposals of non-current assets         4,742         2,702           Free cash flow before acquisition of subsidiaries         (66,546)         (143,479           Acquisition of subsidiaries         13,687         (2,115	Free cash flow		
Disposals of non-current assets 4,742 2,702  Free cash flow before acquisition of subsidiaries (66,546) (143,479  Acquisition of subsidiaries 13,687 (2,115	Cash flow from operating activities	(35,215)	(123,652)
Free cash flow before acquisition of subsidiaries(66,546)(143,479)Acquisition of subsidiaries13,687(2,115)	Investments in non-current assets	(36,073)	(22,529)
Acquisition of subsidiaries 13,687 (2,115	Disposals of non-current assets	4,742	2,702
	Free cash flow before acquisition of subsidiaries	(66,546)	(143,479)
Free cash flow after acquisition of subsidiaries (52,859) (145,594	Acquisition of subsidiaries	13,687	(2,115)
	Free cash flow after acquisition of subsidiaries	(52,859)	(145,594)

# 17 Events after the balance sheet date

There were no material events after the balance sheet date.

18 Foreign exchange rates

		Average rate 1.1.–30.6.		Closing rate	
		2017	2016	30.6.2017	31.12.2016
European Union	1 EUR	CHF 1.08	CHF 1.10	CHF 1.09	CHF 1.07
Ivory Coast/Mali	100 XOF	CHF 0.16	CHF 0.17	CHF 0.17	CHF 0.16
Norway	100 NOK	CHF 11.74	CHF 11.65	CHF 11.43	CHF 11.82
Sweden	100 SEK	CHF 11.23	CHF 11.79	CHF 11.33	CHF 11.24

With its headquarters in Dietlikon near Zurich, Implenia has an extensive network of branches in its home markets of Switzerland (see below), Germany, Austria, Norway and Sweden (see p. 67).

Implenia also has a presence in the Netherlands, France, Italy, Luxembourg, Poland, Romania, Thailand and Hong Kong, as well as in Mali and the Ivory Coast. For location details see the maps or visit our website at www.implenia.com.





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# **Key dates**

Media and analysts' conference on the 2017 full-year results

1 March 2018

2018 Annual General Meeting **27 March 2018** 

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