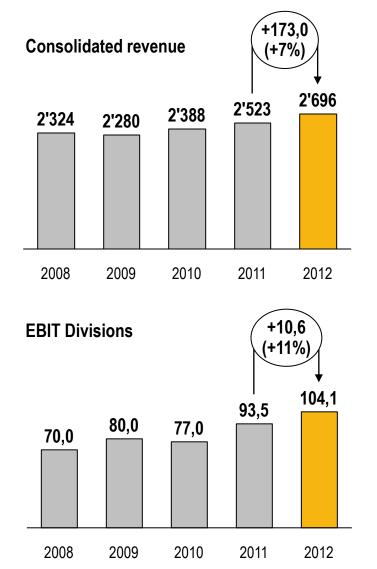
Implenia Road Show

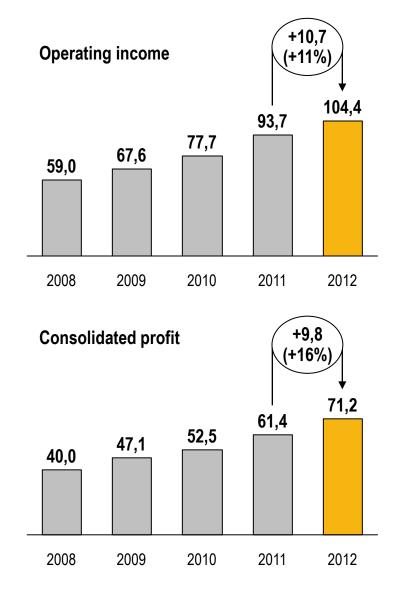
Time Series 2008 – 2012



Income statement

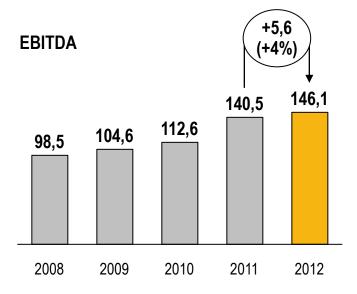
in CHF million

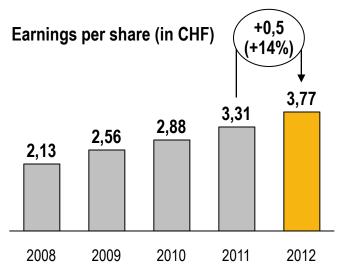


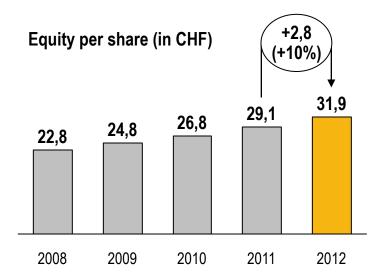


Income statement and share performance

in CHF million

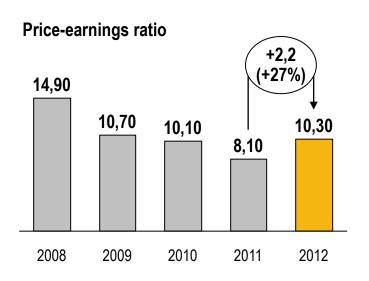


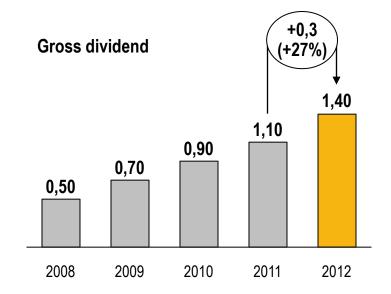


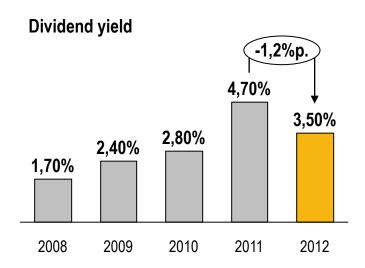


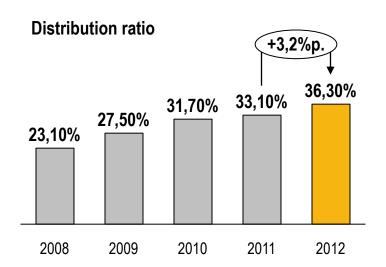
Key performance indicators

in CHF million









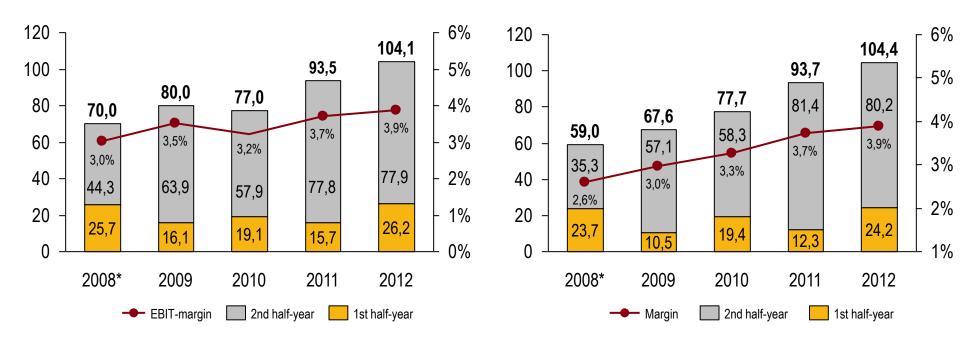
Zeitreihen

EBIT (Divisions) and operating income

in CHF million

EBIT (Divisions)

Operating income



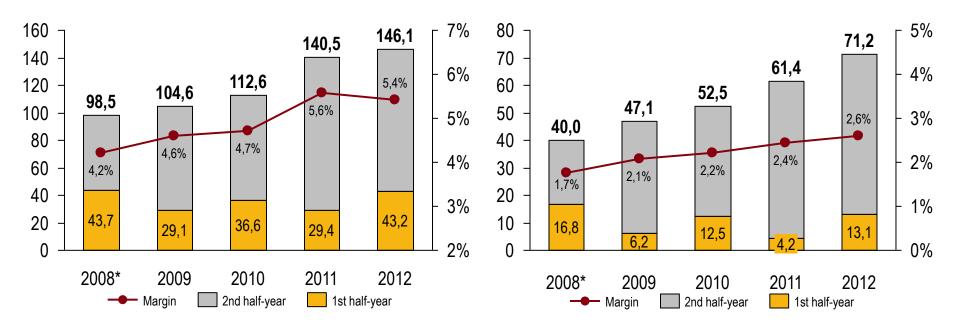
^{*} including sale of Privera CHF 11.3 million in 1st half-year

EBITDA and consolidated profit

in CHF million

EBITDA

Consolidated profit

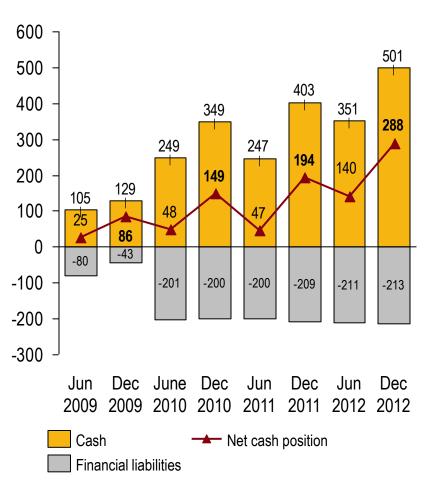


^{*} including sale of Privera CHF 11.3 million in 1st half-year

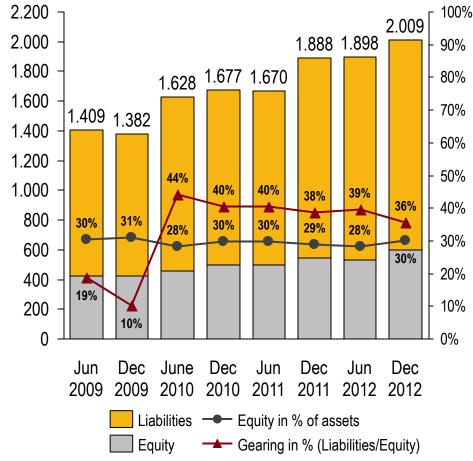
Net cash position & balance sheet ratios

in CHF million

Net cash position



Balance sheet ratios



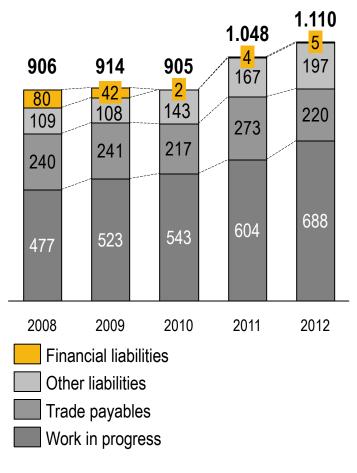
Current assets and current liabilities

Current assets

1.573 1.470 1.301 1.024/ Cash and cash equivalents Real estate transactions Other accounts receivable Trade receivables

Work in progress

Current liabilities

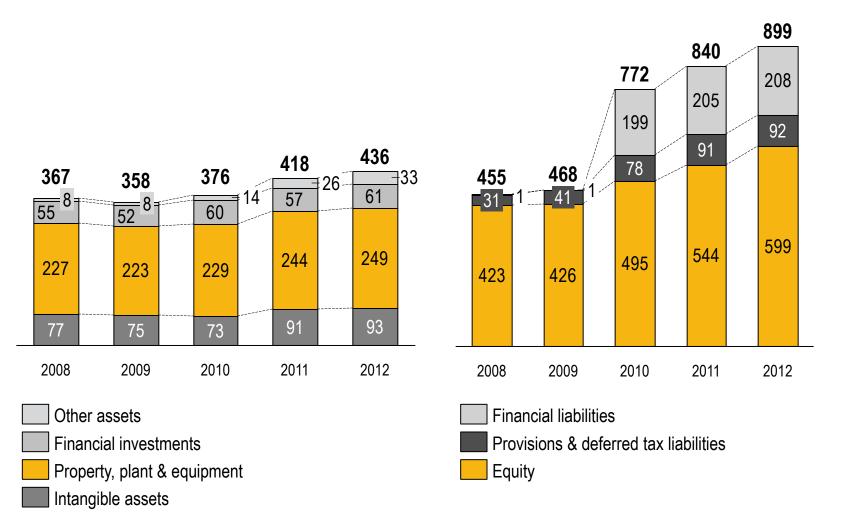


Non-current assets, equity and non-current liabilities

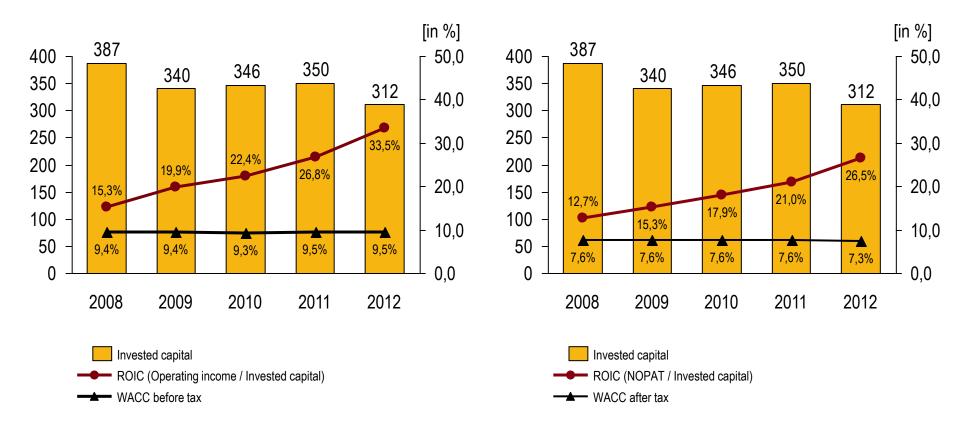
in CHF million

Non-current assets

Equity & non-current liabilities



ROIC in CHF million



Cash Flow analysis

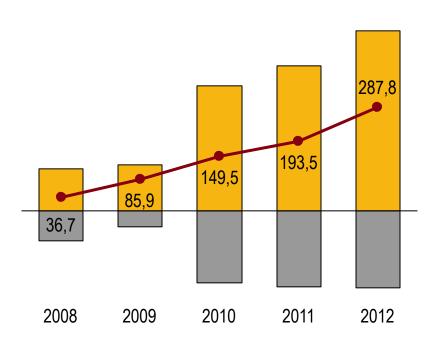
Cash and cahs equivalents

Financial liabilities

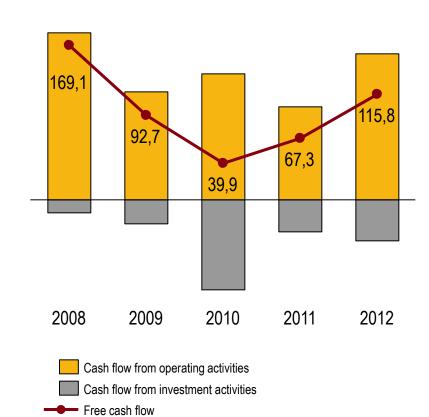
Net cash position

in CHF million

Net cash position



Free Cash Flow

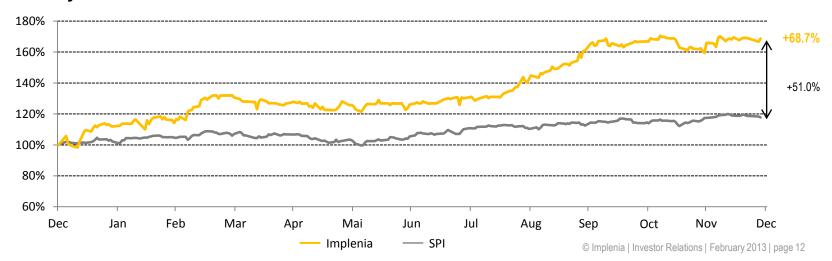


Development Share Price

1. Trading day (6. March 2006) until 31. December 2012

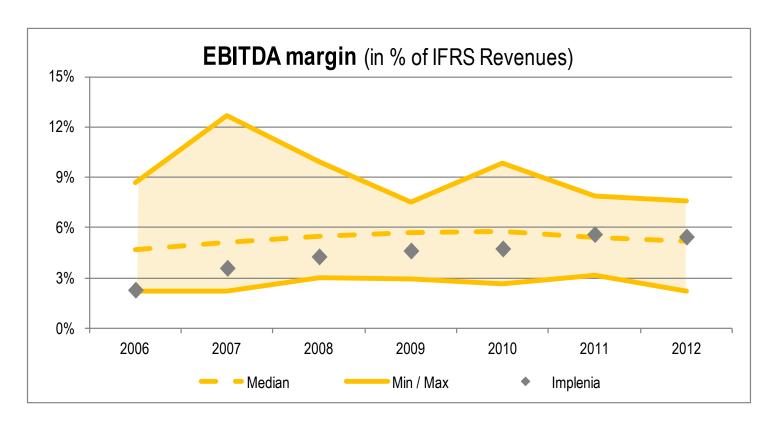


1. January 2012 – 31. December 2012



Implenia Benchmark

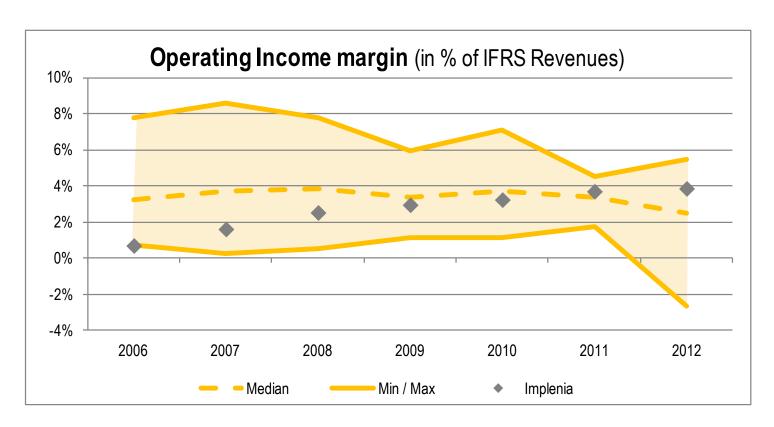
EBITDA margin



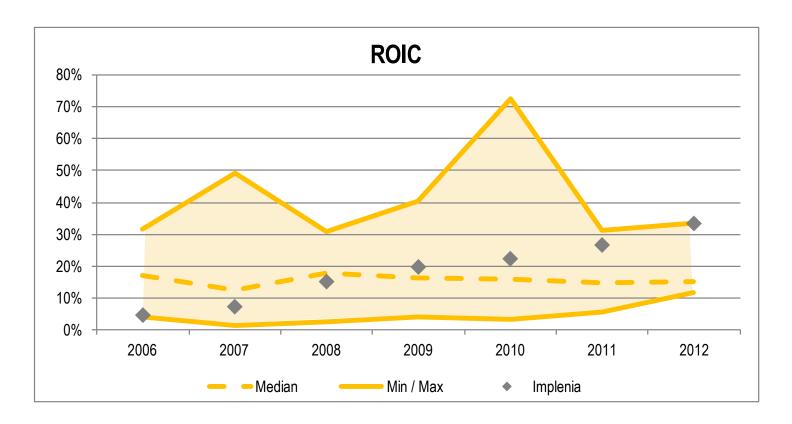
Source: Bloomberg.

Peer Group: Implenia, Veidekke, Skanska, Strabag, Bilfinger Berger, NCC, ACS, Balfour Beatty, AF Gruppen, Hochtief, YIT Oyj and BAM Groep.

Operating Income margin



ROIC¹⁾

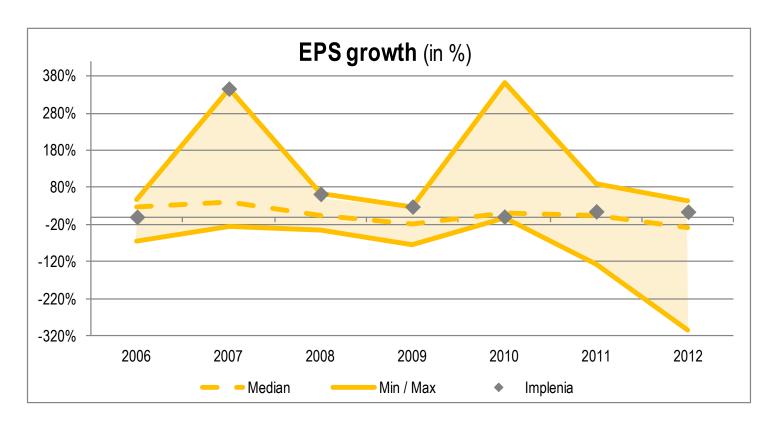


1) Definition: ROIC = (Operating income/ IC) whereas the year end IC is calculated without cash.

Source: Bloomberg.

Peer Group: Implenia, Veidekke, Skanska, Strabag, Bilfinger Berger, NCC, ACS, Balfour Beatty, AF Gruppen, Hochtief, YIT Oyj and BAM Groep.

EPS growth



Source: Bloomberg.

Peer Group: Implenia, Veidekke, Skanska, Strabag, Bilfinger Berger, NCC, ACS, Balfour Beatty, AF Gruppen, Hochtief, YIT Oyj and BAM Groep.

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With pleasure.